



# CHRIS PREFONTAINE

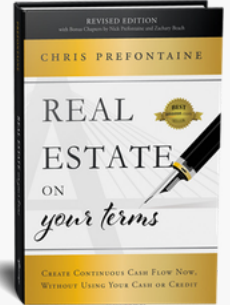
EXPERT IN BUYING AND SELLING ON TERMS

Founder and Chairman of SmartRealEstateCoach.com



## ABOUT ME

Chris Prefontaine is the Chairman and Founder of Smart Real Estate Coach®, a 4x best-selling author. He is a former Forbes Business Council Member and a 3-time Inc5000 Honoree for Fastest Growing Company. Smart Real Estate Coach® Community operates all over North America and has successfully completed hundreds of transactions, assisting students in doing the same. Alongside his achievements, Chris hosts the Smart Real Estate Coach Podcast, which ranks in the top 0.5% globally.



Having navigated through challenges such as the crash of 2008, 9/11, a near-death experience of his son, and the impact of COVID, Chris reengineered his entire business to thrive in all economic cycles. Understanding these challenges, he helps students navigate the constantly changing real estate waters.

Chris, his family and his team's mission focus on empowering individuals & families to create the life of their dreams.

Chris and his wife Kim have been married for 39+ years and focus now on creating amazing experiences with family and community members.

## INTERVIEW TOPICS

- Market conditions and how to handle the next up, down, or flat cycle
- Buying and selling on terms
- What it takes to plan the escape from your full-time job
- The importance of experience in real estate as a coach

## CONNECT WITH US

✉ [support@smartrealestatecoach.com](mailto:support@smartrealestatecoach.com)

🌐 [www.smartrealestatecoach.com](http://www.smartrealestatecoach.com)

☎ (855) 667-7336 x 805

f /smartrealestatecoach

▶ /smartrealestatecoach

📷 @smartrealestatecoach

## SAMPLE QUESTIONS

1. What does it mean to buy and sell real estate on terms?
2. Does someone have to be full-time to do this business?
3. Can someone transition to full-time investor and escape their 9 to 5 job?
4. How would you compare this type of real estate investing to flipping, rehabbing, wholesaling, or even renting apartments?
5. Is now a good time to invest in real estate and what are your predictions on the market?
6. You trademarked 3 Paydays™. Can you explain what that means and how the 3 Paydays™ system works?
7. How do you control millions of dollars of real estate with your Community with little to no money down and not signing on loans?

**\*\* Chris is open to discussing any topics related to real estate, investing, entrepreneurship, or something else that you feel would best serve your audience.**