



ZACHARY BEACH

CEO, SmartRealEstateCoach.com

EXPERT IN BUYING AND SELLING ON TERMS



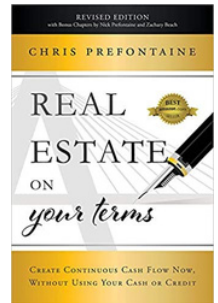
AS FEATURED ON



ABOUT ME

Zachary went from a bartender to a Real Estate Expert, Coach, and 3x bestselling Co-Author of Real Estate on Your Terms.

The New Rules of Real Estate Investing, and Sell With Authority for Real Estate Investors. He's the CEO of Smart Real Estate Coach®, a partner in multiple 7-figure businesses, and co-host of the Smart Real Estate Coach® and Not Just A Transaction podcasts.



At the age of 25, Zach decided to leave the world of bartending and personal training and jump into the family business. It was one of the first big risks that he took in his life, as nothing was guaranteed. Plus, he knew absolutely nothing about real estate. Through hard work, in-house training, and implementation, Zach has now completed and/or advised over 1000 deals and, on top of that, he leads and mentors students around the country on how to buy and sell property just like his family still does.

Zach has over 11 years of experience and now runs all operations of Smart Real Estate Coach®, on top continuing to coach his students and Associates. He has an amazing wife Kayla and two small children, his son Remi and his daughter Bellamy. He is a prime example of how to be successful both in business and at home

SAMPLE QUESTIONS

1. What does it mean to buy and sell real estate on terms?
2. Does someone have to be full-time to do this business?
3. How are you capitalizing on the current real estate market?
4. What is your transformational process to help W2 employees become real estate investors?
5. How would you compare this type of real estate investing to flipping, rehabbing, wholesaling, or even renting apartments?
6. You trademarked 3 Paydays®. Can you explain what that means and how the 3 Paydays system works?

INTERVIEW TOPICS

- Buying and Selling Real Estate on Creative Financing
- How to go from cold caller to CEO
- How to Capitalize on the current turbulent market
- How to transform W2 employees to business owners
- Creating a successful business model for all markets

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